## MUTHOOT CAPITAL SERVICES LIMITED

CIN: L67120KL1994PLC007726

Incorporated on 18th February, 1994 with RoC, Kerala
The Company is mainly into the business of giving hypothecation loans against vehicles.
Registered Office: 3rd Floor, Muthoot Towers, M. G. Road, Kochi - 682 035
Tel: +91 - 484 6619600/6613450, Fax: +91 - 484 2381261
Email: mail@muthootcap.com, Web: www.muthootcap.com

Application for Subordinated Debt of Rs.1000/-each aggregating to Rs.100 crores(Series-9) on Private Placement basis (To be filled in by applicant. Use BLOCK LETTERS. ☐ Tick wherever applicable)

This offer is made on private placement basis and can be accepted only by the person to whom the offer has been specifically made. This offer is not for circulation to the public and cannot be renounced or transferred in any manner whatsoever.

# **NOT FOR CIRCULATION**

# Affix a latest Photograph with Signature-First Applicant (Do not Staple) Affix a latest Photograph with Signature - Second Applicant Applicant Affix a latest photograph with Signature - Third Applicant (Do not Staple) (Do not Staple)

To

## MUTHOOT CAPITAL SERVICES LIMITED

3rd Floor, Muthoot Towers, M.G. Road, Kochi - 682035

Dear Sir

I/We refer to your offer of Private Placement of Subordinated Debts to me / us and having read and understood the contents of the Memorandum of Information and the Terms of Subordinated Debts. I / We apply for the allotment of the Subordinated Debt to me / us. The amount payable with the application as shown below is remitted herewith. I / We hereby agree to accept the Subordinated Debts applied for or such lesser number of Subordinated Debt allotted to me / us subject to the terms of Memorandum of Information, this application from and the Memorandum and Articles of Association of the Company and the terms and conditions to be incorporated in the Subordinated Debt certificate. On allotment please include my/our name(s) on the Register of Subordinated Debt holders under the issue. I/we bind myself/ourselves by the provisions contained in the scheme. I / we hereby undertake that all of us shall sign the required documents for redeeming the Subordinated Debt(s). I / we further declare that what is stated in this application form is true and correct. I / We declare and confirm my / our Indian resident status and that I / We am/are eligible to apply under this scheme.

| 1. | FIRST APPI   | LICANT   | S NAM   | IE: ME   | k./MKS | ./M  | 5./IV  | IASTE | ιK     |          |        |        |      |        |       |            |       |       |      |      |      |       |       |      | DO    | ıB.        | /        | ,      | /             |      | AG     | ıŁ     |       |   |
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|    | First Applic | ant's Fa | ather/F | lusba    | nd Nar | ne   |        |       |        |          |        |        |      |        |       |            |       |       |      |      |      |       |       |      | L     |            |          |        |               |      |        |        |       |   |
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| 3. | THIRD APP    |          |         |          |        |      |        |       |        |          |        |        |      |        |       |            |       |       |      |      |      |       |       |      |       |            |          |        |               |      |        |        |       |   |
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| 4. | SCHEME :     | □ M      | ONTHI   | Y SCF    | IEME - |      |        |       | itvi c |          |        |        |      | 3 MO   |       |            | : 6   | `ala  |      |      | ATU  | JRIT  | 'Y -  | 63 N | MON'  | TH         | S        |        |               |      |        |        |       |   |
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| 5. No of Subordinated Debt (in fig)  | No of Subordi   | nated Debt (in Words)  |   |  |
|--|---|--|---|--|
| 6. AMOUNT OF DEPOSIT:  |   |  |   |  |
| G. AMOGNA OF PER OSAT.   |   | (iii Words) Rapees   |   |  |
| 7. CATEGORY OF SOLE / FIRST APPLICANT : □  | Public  | ☐ Shareholder  |   | lirector/Promoter  |
| ,  |   |  |   | ,  |
|  |   |  |   |  |
| •  | •   | •  |   |  |
|  | Branch:   |  | MICR code: .  | IFSC:  |
|  |   | NO (IF YES, ATTACH FORM<br>Senior Citizen aged 60 year   |   | IN DUPLICATE)  |
| 11. PERMANENT ACCOUNT NO. (Mandatory) :  |   |  | (PLE  | ASE ENCLOSE A COPY OF PAN CARD)  |
| 12. PLEASE TICK REPAY CODE : I   | ☐ Former or Su  | urvivor(s)   | er or Survivor(s  | Anyone or  |
| 13. MODE OF PAYMENT : C  | HEQUE / BANK  | DRAFT / UTR NO   |   | DATED  |
| D  | RAWN ON   |  |   |  |
|  |   |  |   |  |
|  |   |  |   |  |
|  |   |  |   |  |
| FIRST/SOLE APPLICANT (Guardian in case of Minor)   | SECON   | ND APPLICANT   |   | THIRD APPLICANT  |
| Date: Place:   |   |  |   |  |
| INSTRUCTIONS TO APPLICANTS WHO CAN APPLY   |   |  |   |  |
| Individuals, Partnership firms, Joint Stock Companies, Trusts<br>Debt can be subscribed and held only by the natural guardia:  |   | Indian Status can apply for t  | these certificate   | es. In case of minors, the Subordinated  |
| HOW TOAPPLY  |   |  |   |  |
| Application forms must be completed in full and block lessubmitted to any of the branches of the Company. Forms a "Muthoot Capital Services Ltd", and crossed "Account Payee" As per the relevant provisions of the Income Tax Act, remitted one or more separate accounts standing in name of the same by cash.  Applicant applying for the Subordinated Debt of Rs. 50,000 and the same provided the | must be accom," only. (Stock int<br>ance of applicat<br>e person should | panied by a demand draft<br>erest and money orders wil<br>ion money for Subordinated<br>d be made strictly by crosso | or cheque or p<br>ll not be accepte<br>d Debt totaling<br>ed account paye | pay order drawn and payable in favor of ed). Rs.20,000 and above in a financial year in the draft/ cheque / pay order only and not |
| Following documents can be accepted as proof of identity:<br>PAN card, Passport, Voter's ID, Driving License, Aadhar card.   |   |  |   |  |
| Following documents can be accepted as address proof:<br>Passport, Driving License, Voter's ID, latest electricity / telep   | ohone bill and Aa   | adhar card.  |   |  |
|  |   |  |   |  |
|  |   |  |   |  |
|  | Т   |  | Т   |  |
| Received from Mr. / Mrs. /Ms   | N   | No. of Subordinated debt(No  | os.)  |  |
| Address:   |   | nstrument no   | Date:   |  |
|  |   | Orawn on   |   |  |
| Pin  | A   | Amount (Rs.):  |   |  |
| Phone No   | A   | Amount ( in words) :   |   |  |

## MUTHOOT CAPITAL SERVICES LIMITED

## CIN: L67120KL1994PLC007726

Registered Office: 3rd Floor, Muthoot Towers, M.G Road, Kochi - 682 035

Tel: + 91 - 484 - 6619600/6613450, Fax: + 91 - 484 - 2381261 Email: mail@muthootcap.com, Web: www.muthootcap.com

Memorandum of private placement of 10,00,000 Subordinated Debt of ₹ 1000/- each aggregating to ₹ 100 Crores (Series-9)

Subordinated Debt (Unsecured)

**OPTION A - Maturity Scheme I - Tenure 96 Months (Doubling Scheme)** 

OPTION B - Monthly Scheme , OPTION C - Annual Scheme & OPTION D - Maturity Scheme - Tenure 63 Months

Minimum application ₹ 25,000/-

## **COMPANY HIGHLIGHTS**

## ABOUT THE COMPANY

Muthoot Capital Services Limited (MCSL) was incorporated originally as Public Limited Company on February 18, 1994, under the provisions of Companies Act 1956. The Company is a category A - deposit accepting Non Banking Finance Company registered with Reserve Bank of India (16.00024 dated 13<sup>th</sup> May, 1998) with a paid up capital of ₹ 1644.75 lakhs and a Net Owned Fund of ₹ 433 90 lakhs as on March 31, 20019. MCSL is listed on the Bombay Stock Exchange and National Stock Exchange with an authorized capital of ₹ 2500 Lakhs. The Company offers Fixed Deposits, auto loans and small and medium enterprise loans. MCSL is the only listed Company in Muthoot Pappachan Group which has spanned across various sectors like financial services, hospitality, IT Infrastructure, automotive, alternate energy, estate investments and asset management solutions. The Group is promoted by Mr. Thomas John Muthoot, Mr. Thomas George Muthoot and Mr. Thomas Muthoot.

## **BOARD OF DIRECTORS**

| Name                      | Designation        | Address  | Occupation                   |
|---------------------------|--------------------|--|------------------------------|
| Mr. Thomas John Muthoot   | Chairman and Non - | TC 4/1008, (1), Kawdiar, P.O,                              | Business                     |
|                           | Executive Director | Thiruvananthapuram - 695 003, Kerala, India.               |                              |
| Mr. Thomas George Muthoot | Managing Director  | Muthoot Towers, College Road P.O, M G                      | Business                     |
|                           |                    | Road, Ernakulam - 682 035, Kerala, India.                  |                              |
| Mr. Thomas Muthoot        | Non - Executive    | Muthoot Towers, 6th Floor, M.G Road, Opp.                  | Business                     |
|                           | Director           | Abad Plaza, Ernakulam, 682 035, Kerala, India              |                              |
| Mr. A.P. Kurian           | Independent        | 9, Friendship, 23 <sup>rd</sup> Road, TPS III, Bandra (W), | Financial Expert and Board   |
|                           | Director           | Mumbai - 400 050, Maharashtra, India.                      | Member of NSE Ltd.           |
| Mrs. Radha Unni.          | Independent        | No. 21 / 6, River View, 4 <sup>th</sup> Main, Gandhi       | Retd. Chief General          |
|                           | Director           | Nagar, Chennai - 600 020, Tamil Nadu, India                | Manager, SBI, Kerala         |
|                           |                    |  | Circle - Dec.2008            |
| Mr. K.M. Abraham          | Independent        | B4 Lower, Millennium Apartments, Jagathy,                  | CEO - KIIFB, Chairman -      |
|                           | Director           | Thiruvananthapuram - 695 014                               | DISC, Chairman -             |
|                           |                    |  | Rebuilding Kerala Initiative |
| Mr. Thomas Mathew         | Independent        | A-801, Vivarea Tower, Sane Guruji Marg,                    | Chartered Accountant         |
|                           | Director           | Saat Rasta, Mahalaxmi, Mumbai - 400 011                    |                              |
|                           |                    |  |                              |

## FINANCIAL HIGHLIGHTS

(₹ in lakhs)

| Liabilities           | As on 31.03.2019 | As on 31.03.2018 | Assets         | As on 31.03.2019 | As on 31.03.2018 |
|-----------------------|------------------|------------------|----------------|------------------|------------------|
| Share Capital         | 16 45            | 16 45            | Fixed Assets   | 1 95             | 2 48             |
| Reserves & Surplus    | 459 91           | 377 48           | Investments    | 18 64            | 17 86            |
| Secured Loans         | 1430 61          | 1153 25          | Deferred Tax   | 16 78            | 11 32            |
| Unsecured Loans       | 141 66           | 305 57           | Current Assets | 138 27           | 29 02            |
| Current Liabilities & | 212 33           | 125 04           | Loans &        | 2085 32          | 1917 11          |
| Provisions            | 212 33           | 123 04           | Advances       | 2003 32          | 1917 11          |
| Total                 | 2260 96          | 1977 79          | Total          | 2260 96          | 1977 79          |

Gross Income as on 31.03.2019

Gross portfolio of loans and advances as on 31.03.2019

Net Profit as on 31.03.2019 (After Tax)

535 27 2741 05 82 42

# INFORMATION MEMORANDUM: TERMS AND CONDITION OF THE PRIVATE PLACEMENT OF SUBORDINATED DEBT

#### 1. PURPOSE OF THE ISSUE

The private placement of the Subordinated Debt is being made to enhance the long term resources of the Company and to augment the business activities carried on by the Company which mainly consists of financing of vehicles. This will be treated as a part of Tier II capital of the Company.

#### 2. ISSUE/OFFER

Private placement of  $10,\!00,\!000$  Subordinated Debts of ₹ 1,000 each aggregating to ₹ 100 crores

## 3. AUTHORITY FOR THE PRESENT ISSUE

The present private placement of Subordinated Debt is made pursuant to the resolution passed by the Board of Directors of the Company at its meeting held on 24<sup>th</sup> April, 2019 and is within the overall borrowing limit set out in the resolution under Section 180 (1) (c) of Companies Act 2013.

#### 4. NATURE OF INSTRUMENT

The Subordinated Debt shall be in the form of non marketable certificate. It is unsecured and is subordinated to the claims of other creditors.

## 5. NATURE OF ISSUE

The offer is only on private placement basis and can be accepted only by the person to whom the offer is specifically made. The Subordinated Debt being issued are subject to the applicable provisions of the Memorandum and Articles of Association/Letter of Allotment/Subordinated Debt Certificates to be issued/the terms and conditions of the private placement in the application form.

## 6. TERMS OF THE SUBORDINATED DEBT

- a) Face value: ₹ 1000/- per Subordinated Debt.
- b) Minimum Application: ₹ 25,000 and in multiples of ₹ 1,000 thereafter.
- c) Schemes and Interest Rates.

### Option A

- Tenure: 96 Months (from the Date of receipts/Credit of the full amount in Companies Bank account).
- ii) Rate of interest: 9.06% (compounded annually and doubling after 96 months)
- iii) Scheme: Maturity scheme (Doubling after 96 months).

## Option B

i) Tenure: 63 Monthsii) Rate of Interest: 9.00% p.aiii) Scheme: Monthly scheme.

# Option C

i) Tenure: 63 Months

ii) Rate of Interest: 9.50% p.a

iii) Scheme: Annual scheme.

## Option D

i) Tenure: 63 Months

ii) Rate of Interest: 9.50% p.aiii) Scheme: Maturity scheme.

- d) Put Option: Not available. Pre closure facility is also not available.
- e) Loan against Subordinated debt: Not available

## 7. TERMS OF PAYMENT

- The entire amount in respect of the Subordinated Debt applied for is payable on application.
- b) As per the relevant provisions of the Income Tax Act, remittance of application money for Subordinated Debt totaling ₹ 20,000 and above in a financial year in one or more separate accounts standing in name of the same person should be made strictly by crossed account payee draft/cheque/pay order only and not by cash.
- c) Applicant applying for the Subordinated Debt of ₹ 50,000 and above should mention their PAN allotted under Income Tax Act, 1961. Incase PAN is not allotted; the fact of non allotment should be mentioned in the application form

## 8. ALLOTMENT

The Company shall allot Subordinated Debt to valid applications. The Subordinated Debt certificates will be issued by the Company within the time limit as mentioned under the Companies Act, 2013.

#### 9. OPENING AND CLOSURE OF SUBSCRIPTION LIST

- a) The issue will be open for subscription on 25<sup>th</sup> April, 2019 and the subscription will be closed 24<sup>th</sup> April, 2020. The Board or its Committee is authorised to make allotments from time to time. However, the Company reserves the right to close the issue early at its sole and absolute discretion at any time before the target amount is achieved without giving any reasons or prior notice.
- The Company reserves the right to retain any oversubscription up to an amount of ₹ 100 crores.

#### 10. PAYMENT OF INTEREST

- Interest shall be paid at maturity, monthly and annually, based on the scheme opted.
- b) Interest shall accrue from the date of realization of cheque/DD/PO. Interest will be paid to the Subordinated Debt holder whose name appears on the Register of Subordinated Debt Holders. Interest will cease to accrue from the due date of redemption in all events.

## 11. REDEMPTION AT MATURITY

- The Subordinated Debt will be redeemed at the face value on their due date along with the interest if any.
- b) The Subordinated Debt certificates should be surrendered to the Company duly discharged for redemption at the Head Office/Branches of the Company at least 15 days prior to the maturity date.
- c) The payment of redemption amount of the Subordinated Debt will be made by the Company on surrender of Subordinated Debt certificates, only to the Subordinated Debt Holder whose name appears on the Register of Subordinated Debt Holders on the date of redemption.
- The redemption will be paid only by way of 'A/c Payee Cheques or redemption Warrants.

## 12. TRANSFER

Necessary transfer deed needs to be executed for transfer of the Subordinated Debt in the prescribed form by the transferor and the transferee. The transfer deed duly stamped should be submitted to the Company along with the original Subordinated Debt certificate. Further any transfer process shall be initiated only if the submission is made at least one month prior to the interest/redemption due date. The transfer will be registered in accordance to with the provisions contained in the Articles of Association of the Company. Transfer is not valid unless it is approved by and registered with the Company. The Company will not be responsible or liable for any loss suffered by the transferee on account of delay in the submission of transfer deed by the transferee(s) and consequent payment of interest or principal amount to the holder whose name appear in the Register of Subordinated Debt Holders as on due date.

## 13. FUTURE FUND RAISING

The Company retains the right to raise funds in whatever form by way of issue of Subordinated Debt/Debentures/Debts/other securities in any manner having ranking in priority, pari passu or otherwise and change the capital structure including issue of shares of any class on such terms and conditions may think appropriate, without the consent of the Subordinated Debt holders.

## 14. DEDUCTION OF TAX AT SOURCE

Interest on the Subordinated Debt: TDS will be deducted from the amount of interest as per the provisions of the Income Tax Act, 1961. In case if the payment towards TDS is not made by the investor annually, the TDS amount along with the interest @ 1.25% p.m. (or applicable prevailing rate) will be deducted from the maturity value. However, Subordinated Debt holders opting for payment of interest without deduction of tax may submit Form 15H/15G as the case may be in duplicate for each financial year.

\*A certificate of registration to carry on the business of a non-banking financial institution has been obtained from Reserve Bank of India (RBI) in terms of section 45 IA of RBI Act, 1934. It must be distinctly understood, however that in issuing the certificate of registration, RBI does not undertake any responsibility for financial soundness of the Company or for correctness of any statements made or any commitments made or opinions expressed.

Read and understood the Terms and Conditions, which are accepted by me.

# FORM DA 1

Nomination under Section 45QB of the Reserve Bank of India Act, 1934 [read with Section 45ZA of the Banking Regulation Act, 1949 and Rule 2(1) of the Banking Companies (Nomination) Rules, 1985] in respect of deposits with non-banking financial companies

|  | Deposit  |                                     |         |   |
|--|--|-------------------------------------|---------|---|
| Nature of Deposit                          | Distinguishing No.   | Additional                          | l detai | ls, if any                              |
|  | Nominee  |                                     |         |   |
| Name                                       | Address.   | Relationship with depositor, if any | Age     | If nominee is a<br>minor, date of birth |
|  | date, I/We appoint Shri/Smt./Kum (name, address and age) eath during the minority of the nor | to receive the amount of            |         |   |
| ominee event of my/our/minor's dace:  ace: | •  | *Signature(s)/Thumb ir              |         |   |

<sup>+</sup> Strike out if nominee is not minor.

<sup>\*</sup> Where deposit is made in the name of a minor, the nomination should be signed by a person lawfully entitled to act on behalf of the minor.

<sup>\*</sup> Thumb impression(s) shall be attested by two witnesses.